

Canada



About Canada

Capital city:

- Ottawa

Monetary Unit:

- Canadian dollar (CAD)

Major Language:

- English, French

Main Exports:

- Motor Vehicles & Parts
- Industrial Machinery
- Aircraft
- Telecommunications Equipment
- Wood Pulp & Timber

Natural Resources:

- Iron Ore & Gold
- Natural Gas
- Coal & Petroleum
- Hydropower

Our Immigration Services in Canada

Business Travel – TRV applications for foreign nationals who require a visa for short-term travel

“Bulk” LMOs and E-LMOs – Bulk or group LMOs to facilitate sponsorship for a volume of workers in occupations where labor market shortages can be demonstrated and for critical skilled occupations

Compliance Training & Program Development – Training for key staff that will manage and administer their foreign worker program on recent regulatory changes

The Canadian Economy

Canada is the second largest country in size in the world and home to approximately 34 million people. It has a market-oriented economic system and is considered one of the wealthiest nations in the world. Canada is the United States’ largest foreign supplier of energy, including oil, gas, uranium and electric power. Additionally, its vast natural resources, robust technological capacity, and highly educated population have attracted foreign trade and investment from around the world.

Canada’s national debt and annual deficit are the lowest amongst the G8. Canada has income tax treaties with over 80 countries and offers a host of tax and duty programs that are akin to Free Trade Zones in other countries. Probably best known for its trade agreements with the United States and Mexico (NAFTA), Canada has also forged several strategic foreign relationships and initiatives such as the Asia-Pacific Gateway and Corridor Initiative.

The World Economic Forum’s Global Competitiveness Report has found that Canada has the soundest banking system in the world for two years in a row. Canada has earned an AAA international credit rating (the highest rating) from Moody’s Investors Services since 2002. For additional detail on Canada’s economic outlook, visit: <http://tinyurl.com/4ybp25>

Business Travel to Canada

More than five million people visit Canada each year. Foreign nationals who wish to travel to Canada should ensure their passports are valid for at least six months. A Temporary Resident Visa (TRV) will be required for visitors entering for business or pleasure unless

the foreign national is a citizen of one of the countries listed at the following link: <http://tinyurl.com/3bebofo>.

For all other nationalities, a TRV should be obtained from a Canadian Embassy or Consulate prior to travel. The visa application will require the individual to establish ties to their home country, such as ongoing employment and family ties, and may require a medical evaluation.

Business visitors to Canada should be prepared to address queries by immigration officials regarding the nature of their proposed activities in Canada, as officials will wish to ensure there is no intent to enter the Canadian labor market and that all sources of remuneration will remain abroad.

Foreign nationals who require a TRV should plan to apply for their visa at least 60 days in advance. For a list of Canadian Embassies and Consulates abroad, visit: <http://tinyurl.com/yafov9>.

Living in Canada

Even with enhanced compliance requirements for sponsoring employers, Canada is considered open and welcoming from an immigration perspective. It is one of the world’s most culturally diverse and multilingual societies with virtually all of the world’s ethnic groups represented and over 200 languages spoken. Canada is considered to offer the highest quality of life and the safest place to live amongst the G8 countries.

Canada is a large country with many cities that offer very different experiences for expatriates, including Calgary, Montreal, Ottawa, Quebec City, Toronto, and Vancouver.

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Canadian Business Culture

Appropriate business attire usually depends on region and industry. Business dress in the major cities is more formal than in rural areas. Individuals holding upper management positions tend to dress more formally.

In Quebec, it is suggested to have one side of your business card and business materials translated into French.

Canadian Work Permit Process

1 Unless LMO exempt, the Host Company submits a Temporary Foreign Worker Application with Human Resources and Social Development Canada (HRSDC)

2 If the foreign national requires a TRV for entry to Canada, application for a “physical” work permit at the Canadian visa office Abroad

– or –

If the foreign national is visa-exempt, they may apply for the work permit at a port of entry

How Goel & Anderson can assist your organization in Canada

Foreign organizations that wish to employ foreign workers abroad require an immigration service provider with a record of successfully coordinating and delivering global, business immigration services for multinational organizations. Goel & Anderson practices exclusively in the field of immigration to assist your organization with the recruitment, hiring, and retention of foreign workers across the globe, including Canada. We understand that time and resources are valuable to your business and that staffing an international project can be critical to your business' reputation and success. We are committed to efficiently delivering business immigration solutions that combine broad global coverage with a depth of local expertise.

We carefully select co-counsel who share our service and compliance-oriented approach to meet the needs of organizations doing business in the global marketplace. Our Global Immigration group and local counsel work closely together to ensure comprehensive business coordination and seamless delivery of services. Our immigration services include

end-to-end processing, including: Work Permit and Visa Application preparation and filing; detailed guidance on entry and post-entry requirements; and tracking key expiration dates. Personal representation at the Canadian visa office abroad and Local Immigration Department may be available.

If your Canadian office anticipates engaging foreign talent, an early analysis of immigration options and strategies, as well as a thorough understanding of the sponsorship obligations, will better position your business' project for success. We also understand that, despite careful planning, emergent issues can arise. We are well positioned to assist your business to address unexpected business requirements. Further, because global immigration matters do not occur within a vacuum and the law is infrequently static, we seek local experts who may also assist with a range of related legal services, including corporate formation, contracts, employment agreements, licensing, and transactions and who will advise of changes in policy and procedures.

With headquarters outside of Washington, DC in Reston, Virginia and operations in Pune, India, Goel & Anderson is an immigration firm that is international in scope and personal in nature. We are known as a firm that is highly professional and also highly human. We offer clients extensive experience and a comprehensive understanding of all areas of business, employment, and family-based immigration law worldwide.

For more information about our Global Immigration Practice and services, please contact Jill Marie Bussey at jill.bussey@goellaw.com or +1 703.796.9881.

*Goel & Anderson, LLC does not engage in the practice of law within India. All services in India are provided by our affiliate, G&A Immigration Services Private Limited.

The information contained in this document is intended for informational purposes only, is general in nature, and does not constitute legal guidance.



Innovative Approaches to Immigration Law

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